

THE ECONOMIC TIMES  
**REALTY**  
CONVENTION

MUMBAI ● HYDERABAD ● NEW DELHI

25<sup>th</sup>  
APRIL  
2018

25<sup>th</sup>  
MAY  
2018

01<sup>st</sup>  
JUNE  
2018

Brought to you by  
**ET Edge**  
An Economic Times Initiative



# Realty Sector Overview

The previous year has set a new paradigm for the Indian real estate sector. Demonetization had the entire economy reeling until the first quarter of 2018 and the realty segment was not spared either, with land sales reaching stagnation due to more involvement of cash transactions. However, this eventually helped reduce land prices thereby making the end products more affordable to the consumers. RERA and GST were announced around April in succession which again caused some inertia due to confusion among buyers and developers alike, with both awaiting the final set of RERA notifications from their respective state regulatory bodies.

While business cycles have been affected due to buyers holding back purchases in anticipation of regulatory changes, and sales are still witnessing a slowdown, signs of recovery are being observed as the triple effects of demonetization, RERA and GST have begun to shape up the sector with new standards of delivery, accountability and transparency.

The central government in the Union Budget 2018-19 introduced **“Housing for All by 2022”** which came with a number of benefits like availability of prime land parcels, access to funds and fast approval of incentivizing for the affordable housing projects.



## The Economic Times Realty Convention 2018

In its previous editions, The ET Realty Convention has clearly established itself as one of the most important platforms for deliberations, discussions and path breaking networking sessions for the leading stakeholders in the Real Estate Sector. As the sector is set for a complete overhaul given the regulatory and policy changes, we at Economic Times would like to continue providing a platform to the leaders to voice their aspirations and also to benchmark the way forward in an ever changing dynamic environment.

# Forum Features

## MULTI CITY FORMAT

The ET Realty Convention will be held in three cities including Mumbai, Hyderabad and New Delhi to capture the trends and challenges from various geographies within India and also to give the partners maximum opportunities for networking in a very exclusive environment

## INTERACTIVE PANEL DISCUSSIONS

Real Estate thought leaders from leading organizations share their viewpoints on specific challenges and opportunities over candid interactive discussions

## EXCLUSIVE NETWORKING SESSIONS

Carefully designed networking sessions to facilitate maximum exchange of ideas and opportunities from existing and upcoming projects

## KEY AREAS FOR DELIBERATION



DEMONETIZATION,  
RERA AND GST



AFFORDABLE HOUSING

DISTRESSED HOUSING  
PROJECTS



TRANSPARENCY AND  
CONSOLIDATION



FDI IN CONSTRUCTION  
AND ITS IMPACT ON  
THE SECTOR



## Who Should Attend

- Chief Executive Officers
- Managing Directors
- Project Directors
- Heads of Construction
- Chief Architect
- Principals & Partners
- Design Directors
- Interior Designers
- Landscape Architects
- Urban Planners



# Programme Schedule - Mumbai

18.15 - 18.45hrs	Registrations & Networking
18.45 - 18.50hrs	Opening Remarks by <b>Rishi Kapoor, Sr. Director, Conferences &amp; Special Initiatives, ET Edge</b>
18.50 - 19.00hrs	Guest of Honour Address : <b>Shri. Gautam Chatterjee, Chairman, MahaRERA</b>
19.00 - 20.05hrs	<p>Panel Discussion 1: Policy Initiatives that have impacted the real estate sector - Challenges &amp; Opportunities</p> <p><b>Niranjan Hiranandani, Co-Founder &amp; MD, Hiranandani Group</b></p> <p><b>Boman Irani, CMD, Rustomjee</b></p> <p><b>Reza Kabul, Principal Architect, ARK Reza Kabul Architects</b></p> <p><b>Ashok Chhajer, Chairman, Arihant Superstructures</b></p> <p><b>Nuru Karim, Founder &amp; Principal Architect, NUDES</b></p> <p>Moderator: <b>Jimmy Mistry, CMD, Della Group</b></p>
20.05 - 20.25hrs	<p>Fire Side Chat: Major trends anticipated in the Real Estate Sector</p> <p><b>Sanjay Dutt, MD &amp; CEO, Tata Housing</b></p> <p><b>Rahul Kadri, Principal Architect, Kadri Associates</b></p> <p>Moderator: <b>Shubhranshu Pani, MD – Strategic Consulting, Infrastructure Services &amp; EHS, JLL</b></p>
20.25 - 20.40hrs	Felicitations
20.40 - 20.45hrs	Close of Conference followed by Cocktails & Dinner





# Programme Schedule - New Delhi

18.00 - 18.30hrs	Registrations & Networking
18.30 - 18.35hrs	Opening Remarks
18.35 - 18.45hrs	Welcome Remarks by Title Sponsor
18.45 - 18.55hrs	Chief Guest Address
18.55 - 19.55hrs	Panel Discussion 1: Policy Initiatives that have impacted the real estate sector - Challenges & Opportunities
19.55 - 20.05hrs	Special Address : Case Study
20.05 - 20.25hrs	Fire Side Chat: Major trends anticipated in the Real Estate Sector <b>Yash Gupta, Founder &amp; Chairman, Y G Real Estate</b> <b>Dikshu Kukreja, Principal Architect, C. P. Kukreja &amp; Associates</b>
20.25 - 20.40hrs	Felicitation Ceremony
20.40 - 20.45hrs	Close of Conference
20.45hrs onwards	Cocktail & Gala Dinner

# Programme Schedule - Hyderabad

18.15 - 18.45hrs	Registrations & Networking
18.45 - 18.55hrs	<b>Opening Remarks</b>
18.55 - 19.05hrs	Chief Guest Address : <b>"Sri. Ajay Jain, Principal Secretary, Energy, Infrastructure &amp; Investment Department, CRDA, Government of Andhra Pradesh"</b>
19.05 - 20.05hrs	Panel Discussion : Policy Initiatives that have impacted the real estate sector - Challenges & Opportunities <b>Srinivas Murthy G., Architect &amp; Founder, Architect &amp; Design Foundation</b> <b>Pradeep Kumar, VC &amp; MD, Shri Krishna Group</b> <b>M. Nanda Kishore, ED, Ramky Estates &amp; Farms</b> <b>R. Chalapathi Rao, Vice President, TREDA</b> <b>G. Shiva Leelanand, Chief Consultant, Matrix Consultants</b> <b>Srikanth Badiga, Sr. Director, Phoenix Group</b> <b>Nand Kumar, Principal Architect, The Architecture &amp; Design Office</b> <b>Moderator: Sandip Patnaik, MD- Hyderabad, JLL India</b>
20.05 - 20.25hrs	Fire Side Chat: Major trends anticipated in the Real Estate Sector <b>Yeshwant Ramamurthy, Principal Architect, Studio One Architects</b> <b>Moderator: Sandip Patnaik, MD- Hyderabad, JLL India</b>
20.25 - 20.40hrs	Felicitation Ceremony
20.40 - 20.45hrs	Close of Conference
20.45hrs onwards	Cocktail & Gala Dinner

THE ECONOMIC TIMES  
**REALTY**  
CONVENTION  
MUMBAI ● HYDERABAD ● NEW DELHI

Brought to you by



An Economic Times Initiative

For More Information:

M: +91 8268 002 168 | E: Marketing @et-realty.com | [www.et-realty.com](http://www.et-realty.com)