

THE ECONOMIC TIMES
REALTY
CONVENTION

NEW DELHI ● MUMBAI ● HYDERABAD

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Realty Sector Overview

The previous year has set a new paradigm for the Indian real estate sector. Demonetization had the entire economy reeling until the first quarter of 2017 and the realty segment was not spared either, with land sales reaching stagnation due to more involvement of cash transactions. However, this eventually helped reduce land prices thereby making the end products more affordable to the consumers. RERA and GST were announced around April in succession which again caused some inertia due to confusion among buyers and developers alike, with both awaiting the final set of RERA notifications from their respective state regulatory bodies.

While business cycles have been affected due to buyers holding back purchases in anticipation of regulatory changes, and sales are still witnessing a slowdown, signs of recovery are being observed as the triple effects of demonetization, RERA and GST have begun to shape up the sector with new standards of delivery, accountability and transparency.

The central government in the Union Budget 2017-18 introduced **“Housing for All by 2022”** which came with a number of benefits like availability of prime land parcels, access to funds and fast approval of incentivizing for the affordable housing projects.

CHALLENGES and OPPORTUNITIES for growth in the REAL ESTATE SECTOR in 2018

CHALLENGES

- Facing the Regulatory Pressure
- Single Window Clearance
- Getting limit on Home Loan Interest
- The GST Rate
- Rising Input Cost

OPPORTUNITIES

- Focus on Selling and Delivery
- Various Tax Incentives
- Past year reforms to shape the future
- Clean Capital
- Pradhan Mantri Awas Yojana (PMAY) to shape up Housing for All

The Economic Times Realty Convention 2018

In its previous editions, The ET Realty Convention has clearly established itself as one of the most important platforms for deliberations, discussions and path breaking networking sessions for the leading stakeholders in the Real Estate Sector. As the sector is set for a complete overhaul given the regulatory and policy changes, we at Economic Times would like to continue providing a platform to the leaders to voice their aspirations and also to benchmark the way forward in an ever changing dynamic environment.

KEY AREAS FOR DELIBERATION



DEMONETIZATION,
RERA AND GST



AFFORDABLE HOUSING

DISTRESSED HOUSING
PROJECTS



TRANSPARENCY AND
CONSOLIDATION



FDI IN CONSTRUCTION
AND ITS IMPACT ON
THE SECTOR



Forum Features

MULTI CITY FORMAT

The ET Realty Convention will be held in four cities including Mumbai, Chennai, Hyderabad and Kolkata to capture the trends and challenges from various geographies within India and also to give the partners maximum opportunities for networking in a very exclusive environment

INTERACTIVE PANEL DISCUSSIONS

Real Estate thought leaders from leading organizations share their viewpoints on specific challenges and opportunities over candid interactive discussions

EXCLUSIVE NETWORKING SESSIONS

Carefully designed networking sessions to facilitate maximum exchange of ideas and opportunities from existing and upcoming projects



Programme Schedule

18.00 - 18.30hrs	Registrations & Networking
18.30 - 18.35hrs	Opening Remarks
18.35 - 18.45hrs	Welcome Remarks by Title Sponsor
18.45 - 18.55hrs	Chief Guest Address
18.55 - 19.55hrs	Panel Discussion : Policy Initiatives that have impacted the real estate sector - Challenges & Opportunities
19.55 - 20.05hrs	Special Address : Case Study
20.05 - 20.25hrs	Fire Side Chat: Major trends anticipated in the Real Estate Sector
20.25 - 20.40hrs	Felicitation Ceremony
20.40 - 20.45hrs	Close of Conference
20.45hrs onwards	Cocktail & Gala Dinner



Real Estate Sector Breakdown

- Multiuse Development
- Hospitality
- Residential/Commercial
- Healthcare
- Social Infrastructure
- Sports Facilities
- Archaeological Restoration

Solution Provider Categories

- Contract Furnishings
- Contract Interior Fit-Out
- Manufacturers
- Turnkey Solution Providers
- Building/Construction
- Materials

Who Should Attend

- Chief Executive Officers
- General Managers
- Managing Directors
- Project Directors
- Purchasing Directors
- Heads of Construction
- Procurement Heads
- Chief Architect
- Principals & Partners
- Design Directors
- Interior Designers
- Landscape Architects
- Town Planners
- Urban Planners
- Civil Engineers
- Structural Engineers
- Academicians
- Research Associates



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